

# INVESTOR PRESENTATION

January 2026



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# PSP Projects—Build to Last: Growth story in a Nutshell



# PSP Projects— Build to Last: Growth story in a Nutshell



- Incorporated in 2008, led by First Generation Civil engineer having 39 years of experience
- India based construction company offering diversified range of construction and allied services across industrial, institutional, government, government residential and residential projects
- Integrated EPC company across construction value chain from Design, Construction, Mechanical, Electrical, Plumbing (MEP), Interior, O&M Services
- Construction presence in states of Gujarat, Rajasthan, Karnataka, Uttar Pradesh, Maharashtra and New Delhi
- Listed on NSE and BSE on May 29, 2017, raising ₹211.68 crore
- In Dec.21, commissioned precast facility in Gujarat with the objective to provide sustainable building solutions & technological upgradation
- In Apr.24, raised equity capital through QIP amounting to ₹244 crore; utilized largely towards repayment of outstanding borrowings
- In Nov.24, company entered into an agreement with Adani Infra (India) Limited to acquire up to 30.07% stake from the existing promoters.

As on 31 Dec 2025	FY25	FY24
₹9,178 crore Order Book	₹7,266 crore Order Book	₹6,049 crore Order Book
253 Completed Projects	13 Completed Projects	17 Completed Projects
67 On-going Projects		

8-year CAGR  
Growth Rate  
FY17-FY25

**26%**

Rev. from Operations

**13%**

EBITDA

**4%**

PAT

**1,950+**

Workforce

**₹1,960cr**

Largest Project  
till Date

**'CARE A+; Stable / CARE A1**

Credit Rating

PSP Projects has entered the league of handling higher value projects thereby competing with select few notable companies in the segment

# Corporate Strategic Partnership

**Adani Infra has acquired 44,86,193 equity shares through the open offer and also acquired 91,53,779 equity shares as per Share Purchase Agreement (SPA), taking its total holding to 34.41%, and classified as one of the promoter of the Company.**

Expects a strong influx of orders from the Adani Group in the near future

Strategically positioned to emerge as a leading EPC player in India, bolstered by the nation's continuous infrastructure development

## Rationale for PSP Projects

Management can now concentrate more deeply on essential areas like project execution, construction quality, project planning, and technology enhancement

The development is expected to improve the company's financial risk profile while reducing exposure to risks associated with receivables

## Rationale for Adani Infra

- Provides long-term strategic ally in the effective implementation of Adani Group's planned USD 100 billion capital expenditure pipeline over the coming decade
- Receive equal rights and representation on the board
- Allows Adani Group to prioritize and execute its ambitious infrastructure development initiatives in sectors like infrastructure, energy, and construction

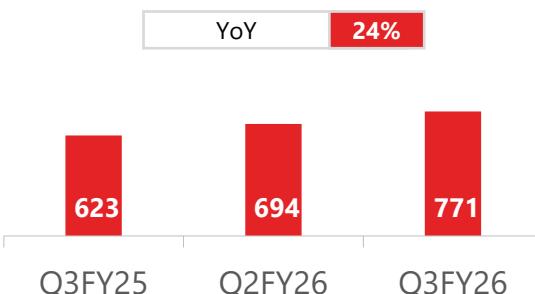
# A Look at the quarter



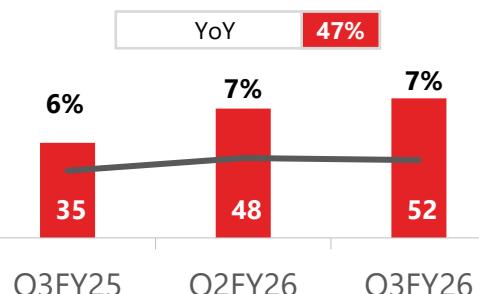
# Financial Performance during Q3 & 9MFY26

## Q3FY26 Standalone Highlights

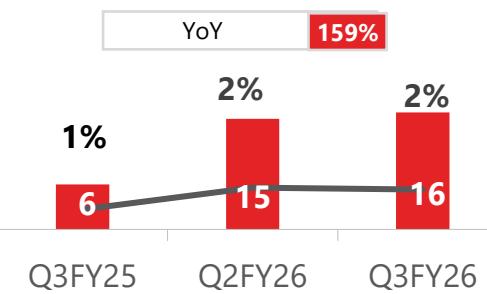
Revenue from Operations (₹ crore)



EBIDTA (₹ crore) & EBITDA Margin (%)

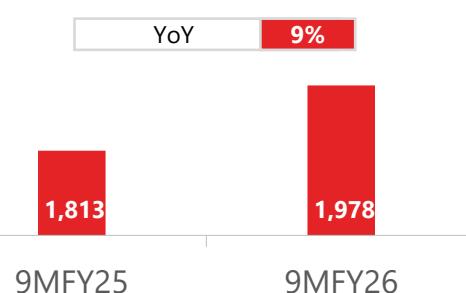


PAT (₹ crore) & PAT Margin (%)

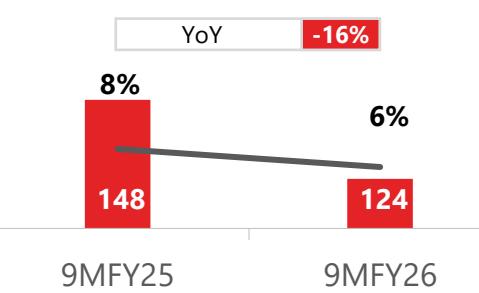


## 9MFY26 Standalone Highlights

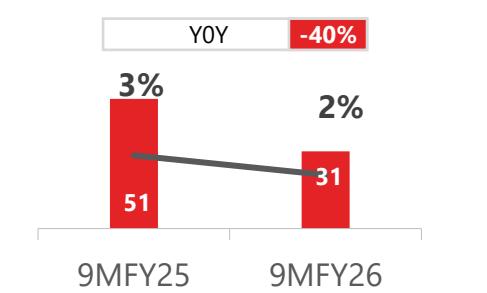
Revenue from Operations (₹ crore)



EBIDTA (₹ crore) & EBITDA Margin (%)



PAT (₹ crore) & PAT Margin (%)



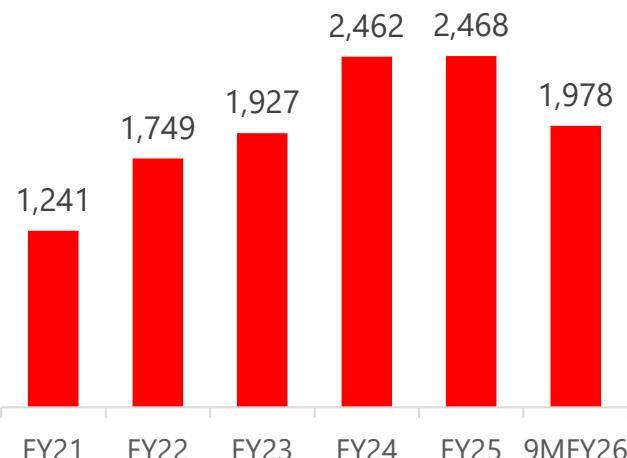
# Standalone Profit & Loss : Q3 & 9MFY26

Particulars (₹ Lakhs)	Q3FY26	Q3FY25	Y-o-Y	Q2FY26	Q-o-Q	9MFY26	9MFY25	Y-o-Y
<b>Revenue from Operations</b>	<b>77,122.17</b>	<b>62,320.94</b>	<b>24%</b>	<b>69,369.13</b>	<b>11%</b>	<b>1,97,767.23</b>	<b>1,81,318.89</b>	<b>9%</b>
Cost of materials consumed including WIP	27,364.07	22,484.64		32,272.62		78,642.72	59,281.53	
Construction Expenses	39,625.27	31,998.08		27,783.07		92,222.27	95,007.95	
Employee benefits expense	4,102.87	3,332.90		3,325.24		10,932.00	9,644.17	
Other expenses	839.27	969.28		1,178.88		3,524.04	2,621.42	
<i>Total Operating Expenses</i>	<b>71,931.48</b>	<b>58,784.90</b>		<b>64,559.81</b>		<b>1,85,321.03</b>	<b>1,66,555.07</b>	
<b>EBITDA</b>	<b>5,190.69</b>	<b>3,536.04</b>	<b>47%</b>	<b>4,809.32</b>	<b>8%</b>	<b>12,446.20</b>	<b>14,763.82</b>	<b>-16%</b>
<b>EBITDA Margin</b>	<b>6.73%</b>	<b>5.67%</b>		<b>6.93%</b>		<b>6.29%</b>	<b>8.14%</b>	
Other Income	400.92	377.69		411.06		1,211.67	1,211.18	
Finance costs	1,085.63	1,024.06		1,200.05		3,402.96	3,398.86	
Depreciation	2,365.33	1,873.65		1,964.09		6,016.87	5,340.30	
Profit Before Tax and Exceptional Item	<b>2,140.65</b>	<b>1,016.02</b>	<b>111%</b>	<b>2,056.24</b>	<b>4%</b>	<b>4,238.04</b>	<b>7,235.84</b>	<b>-41%</b>
Exceptional Gain/(Loss)(net of tax)	-	-		-		-	-	
<i>Profit Before Tax and after Exceptional Item</i>	<b>2,140.65</b>	<b>1,016.02</b>	<b>111%</b>	<b>2,056.24</b>	<b>4%</b>	<b>4,238.04</b>	<b>7,235.84</b>	<b>-41%</b>
Tax Expense	535.03	408.34		567.65		1,124.89	2,085.36	
Other comprehensive income	-36.75	-2.38		-5.59		-47.94	-7.15	
<b>Profit After Tax</b>	<b>1,568.87</b>	<b>605.30</b>	<b>159%</b>	<b>1,483.00</b>	<b>6%</b>	<b>3,065.21</b>	<b>5,143.33</b>	<b>-40%</b>
<b>PAT Margin (%)</b>	<b>2.02%</b>	<b>0.97%</b>		<b>2.13%</b>		<b>1.54%</b>	<b>2.82%</b>	
Earnings Per Share (₹)	4.05	1.54		3.76		7.85	13.07	

# Annual Financial Performance

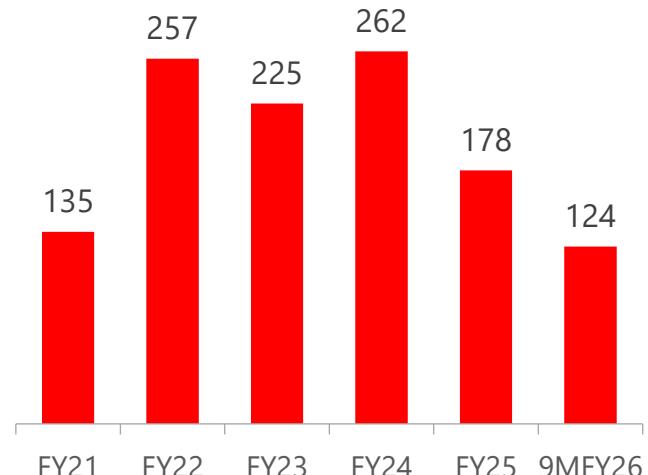
Revenue from Operations (₹ Crore)

#CAGR : 26%



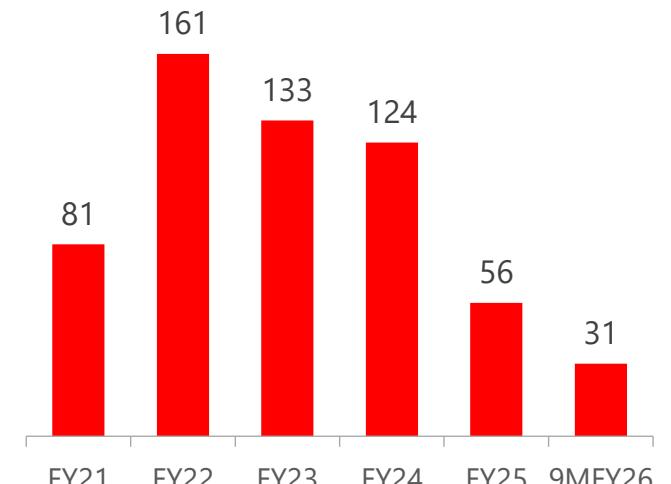
EBITDA (₹ Crore)

#CAGR : 13%



PAT (₹ Crore)

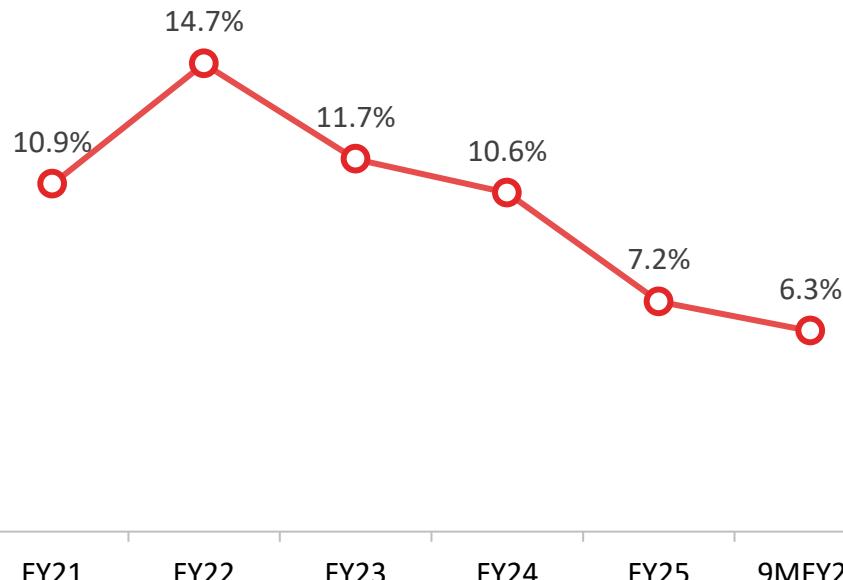
#CAGR : 4%



# Business Robustness in Numbers

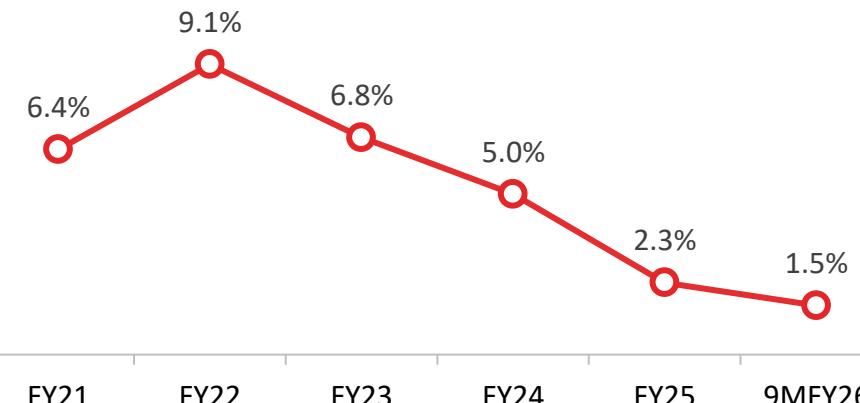
EBITDA / Revenue from Operations

EBITDA Margin%



Profit After Tax / Revenue from Operations

PAT Margin%



# Management Comments



We continue to grow organically by focusing on executing projects in a timely manner while maintaining consistent quality.

**Mr. Prahaladbhai Patel**

CHAIRMAN AND MD  
PSP PROJECTS LIMITED

- Company delivered its **best-ever quarterly revenue**, reporting **₹771 crore from operations**, representing a **24% YoY growth** and an **11% QoQ increase**.
- For the nine months ended December 2025, revenue stood at **₹1,978 crore**, reflecting a **9% YoY growth**. The improved performance was driven by stronger project execution, supported by better Workfront availability and improved labour deployment.
- Outstanding **order book** stood at **₹9,178 crore**, registering a **43% YoY growth**. Of this, 59% of the order book comprises within-group projects, while the remaining 41% relates to external projects.
- During 9MFY26, the Company reported **order inflows** of ₹4,994 crore (excluding GST), representing a **173% YoY increase**.
- During Q3FY26, the company successfully **completed 5 projects** including, Major projects among those includes:
  - Veer Savarkar Sports Complex Ahmedabad (One of the First Stadium for Commonwealth 2023 & aiming Olympics 2036 Games)
  - T1 and T2 forecourt area development at Ahmedabad Airport
  - Studio Building for CEPT University
  - Industrial Project for Tea Processing Facility for Waghbakri Group

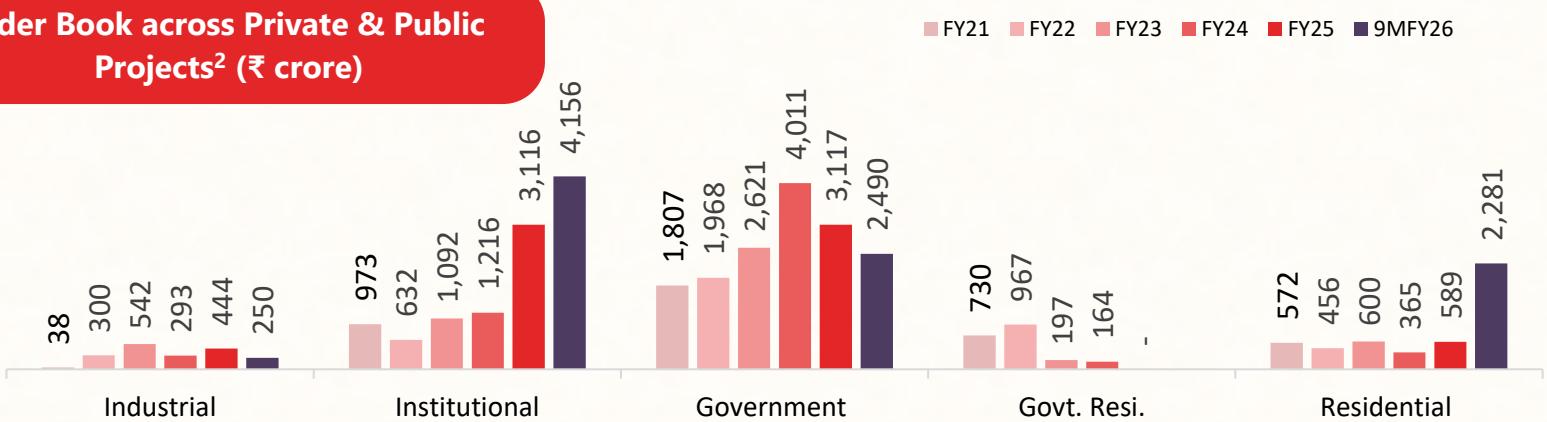
# Drivers that transcended PSPs growth since inception



# Hybrid Approach with presence in Private and Public projects



## Order Book across Private & Public Projects<sup>2</sup> (₹ crore)



1. Number of Projects Completed as on 31 Dec 2025

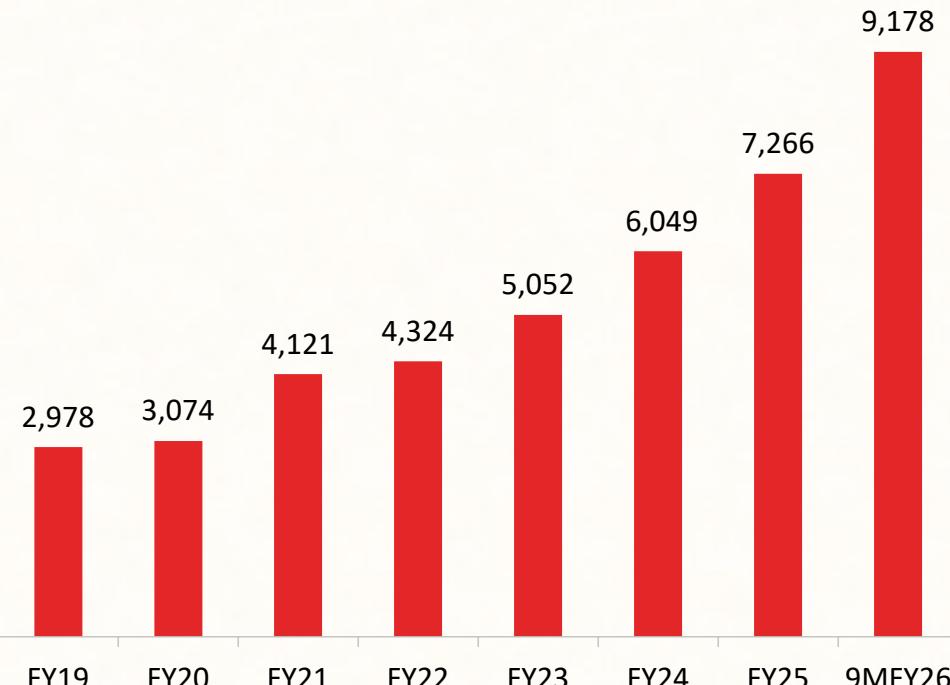
2. Numbers have been rounded off

- Outstanding order book as on 31 Dec 2025 is ₹ 9,178 crore
- Government projects comprised 27% of the order book as on 9MFY26 vs 43% in FY25
- By diversifying skill sets and order book across different projects, PSP Projects can pursue a broader range of project tenders and consequently, optimize business volume and profit margins

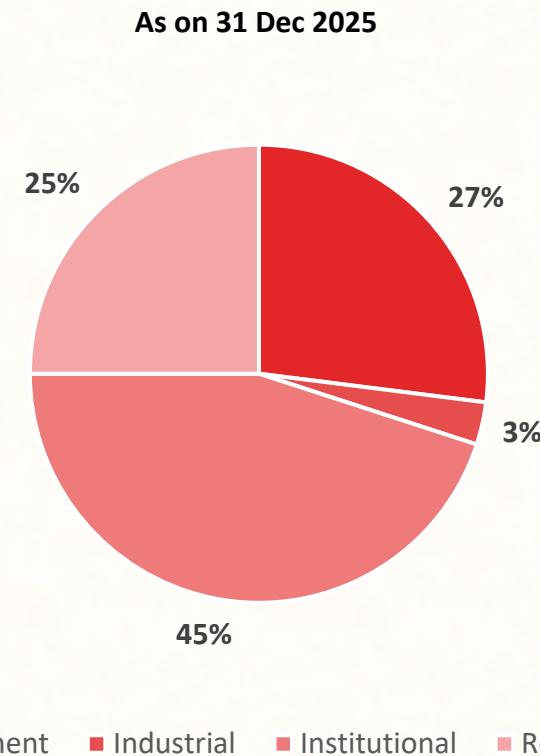
# Growing Order Book and Pre-Qualification Credentials



## Growing Order Book<sup>1</sup> (₹ crore)



## Work on hand across Private and Public Projects



1. Numbers have been rounded off

# Belief, Trust and Support of Customers

## Proven Track Record

In delivering projects on-time and quality projects, the faith and confidence rested by the clients can be assessed by esteemed projects and repeat orders secured over the years.



## PSP has repeatedly serviced projects for:

Adani Group	<b>48</b>
Zydus Cadila Group	<b>30</b>
Torrent Group	<b>16</b>
Sabarmati Riverfront	<b>10</b>
UPPWD	<b>8</b>
Claris Group	<b>6</b>
CEPT	<b>6</b>
Reliance Group	<b>5</b>



## Ethics & Trust

- Strong work Ethics makes PSP a favourable and preferred choice
- Worked with more than 100 private and public clients across India



## Biggest Project

Surat Diamond Bourse



SDB is the world's largest office building on a single basement.

It's a ₹1,960 crore project, 68 lakh sq. ft. With completion of this project, **the company has entered the league of handling prestigious projects up to ₹2,500\* crore.**

# Leadership and Management



**Prahaladbhai Patel**

Chairman and MD



**Pooja Patel**

CEO



**Sagar Patel**  
Executive Director



**Kattunga Srinivasa Rao**  
Additional Non-Executive  
Non Independent Director



**Girishkumar Singal**  
Additional Independent  
Director



**Achala Patel**  
Independent Director



**Swati Mehta**  
Independent Director

- Bachelor's degree in civil engineering from Saurashtra University, and has been working in the civil construction space by way of a proprietorship business, before the incorporation of PSP Projects Limited.
- Experience of 39 years in the construction space, and has played a significant role in the growth of PSP Projects since its incorporation.
- Featured in the book titled 'Business Game Changers: Shoonya se Shikhar' authored by Prakash Biyani.
- Awarded as "Most Respected Entrepreneur Award – Construction" by Hurun Reports.

- Bachelor's degree in civil engineering from Gujarat Technological University and a post-graduate diploma in financial management from Ahmedabad Management Association.
- Before becoming CEO, she served as a Whole-Time Director for over eight years.
- She has been actively involved in planning of projects, procurement of materials and execution of projects for PSP Projects Limited since 2015.
- Represented PSP Projects in Indian Concrete Institute Chapter-1, Ahmedabad.

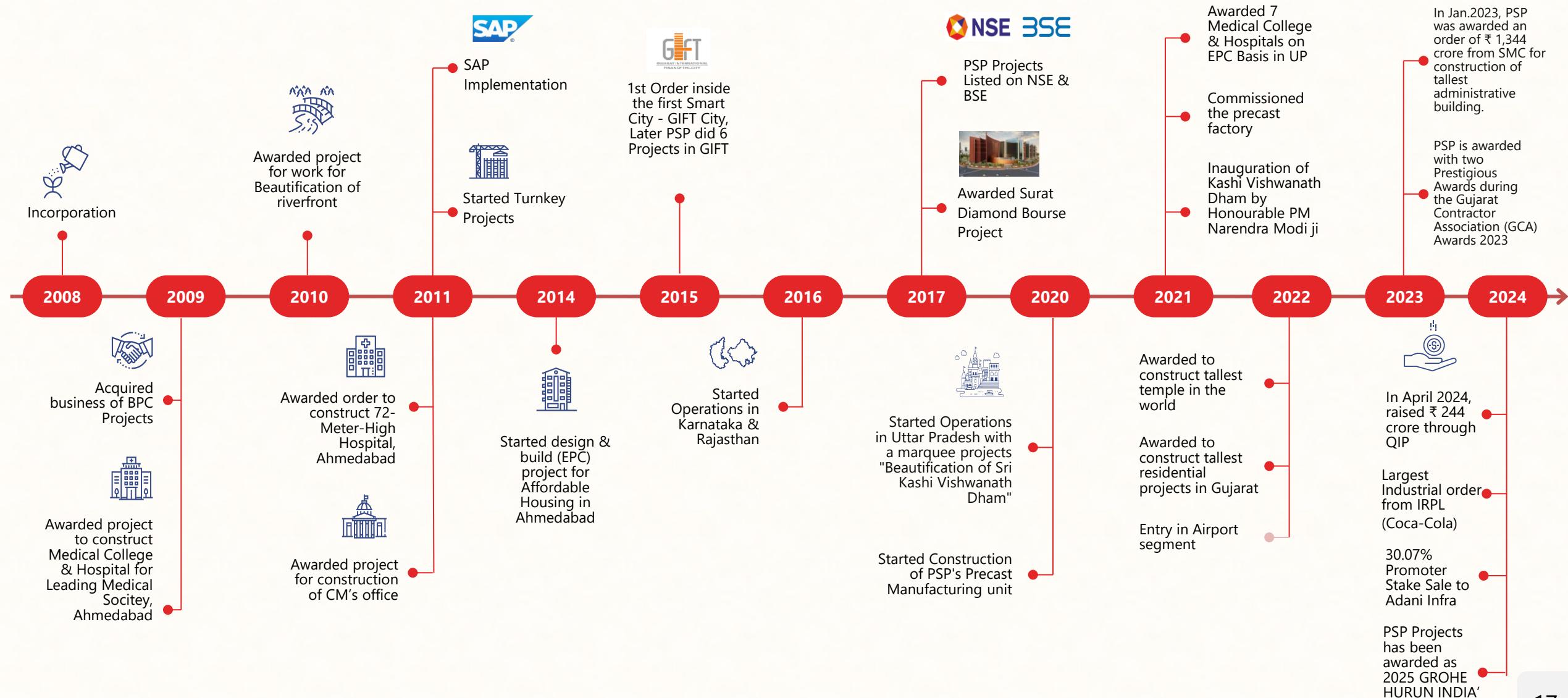
- Bachelor's degree in civil engineering from Gujarat Technological University.
- He is actively involved in project planning, project tendering, contracts, and execution of projects.
- Heading the Precast Business with focus on Technology absorption.

- Bachelor's degree in Mechanical engineering. He has over 30 years of experience in Power & Infrastructure sector primarily in domains like large scale Power Projects, Procurement, Commercials, Project Management, Project Financials and Erection & Commissioning areas.

- Master of Commerce degree from Gujarat University, Ahmedabad. Beginning his career in 1986, he gained experience in government service with the Ministry of Industry and the Income Tax Department. In 1996, he joined the police force, serving in key roles from Deputy Superintendent to Inspector General of Police, and was recognized with government awards for his contribution.
- Since retiring, he has devoted himself to social work through his NGO, KRISHNASHRAY, which supports underprivileged children with accommodation and education.

- Ph.D in management, MBA in finance and BBA in finance management from S.P. University, Gujarat.
- Promoter Director of Chinmay Raj Biotech Private Limited handling operations, finance, marketing, export and overall business management.
- Designated Partner of Ceramig Minerals LLP
- Visiting faculty at various prominent PG Management Institutes such as Nirma, B K School, G H Patel Institute.

# 16 years of journey of Constructing Buildings



# Precast Facility - Enhancing captive capabilities. Exploring newer technologies



A state-of-the-art manufacturing plant of precast concrete building.

Offsite Modular Construction Technology is the future to achieve seamless quality, speed in delivery and larger volumes in a controlled environment.

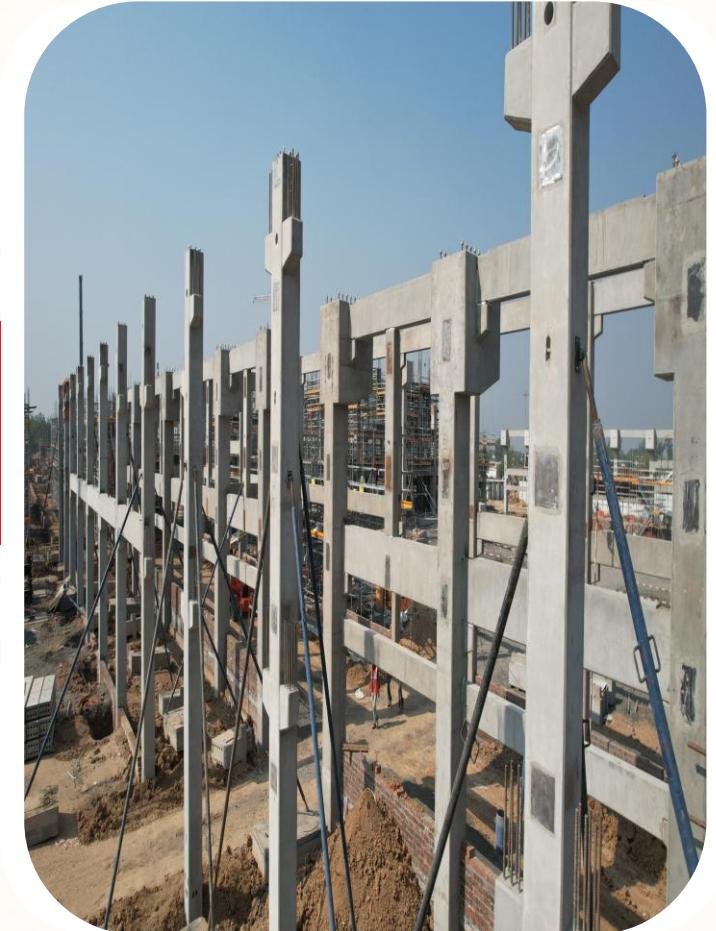


- Precast enables manufacturing all elements of building and infrastructure industry, such as Beams, Columns, Slabs, Load Bearing Walls, Partition Walls, Staircase, and Lift Cores, among others.
- On Infrastructure side majority of precast orders are from L&T as part of National High Speed Rail project. Balance orders are from Residential and Industrial segments as part of our existing orders.
- Considering the orders and demand from civil as well as infrastructure space, the company is undergoing capacity addition in precast.

## Benefits of Precast Manufacturing Facility

- Reduces labour-intensive traditional building methods by way of maximum prefabrication and use of cutting-edge technology,
- Thereby reducing turnaround time for projects,
- Unlocks the best land potential,
- Helps in delivering consistent quality,
- Helps to increase operating efficiency and margins.

# Precast Facility



# Investment Rationale



One-stop shop solution construction company present throughout the value chain starting from planning, design, construction and post-construction services including MEP work and other interior fit-outs which provides us with several opportunities, faster project turnaround time & higher ticket size.



With proven track record, financial discipline, multi vertical presence, large equipment base and cutting-edge technologies, the company has managed to create a strong brand recall synonymous with trust.



Execution capabilities have grown significantly with time, both in terms of the size of projects that we bid for and execute, and the number of projects that we can execute simultaneously, upon successful completion of SDB, PSP becomes eligible to bid for larger value projects.



Comfortable leverage position at 0.22 times (incl. mobilization advance. The company has WCC at 65 days as on FY25.

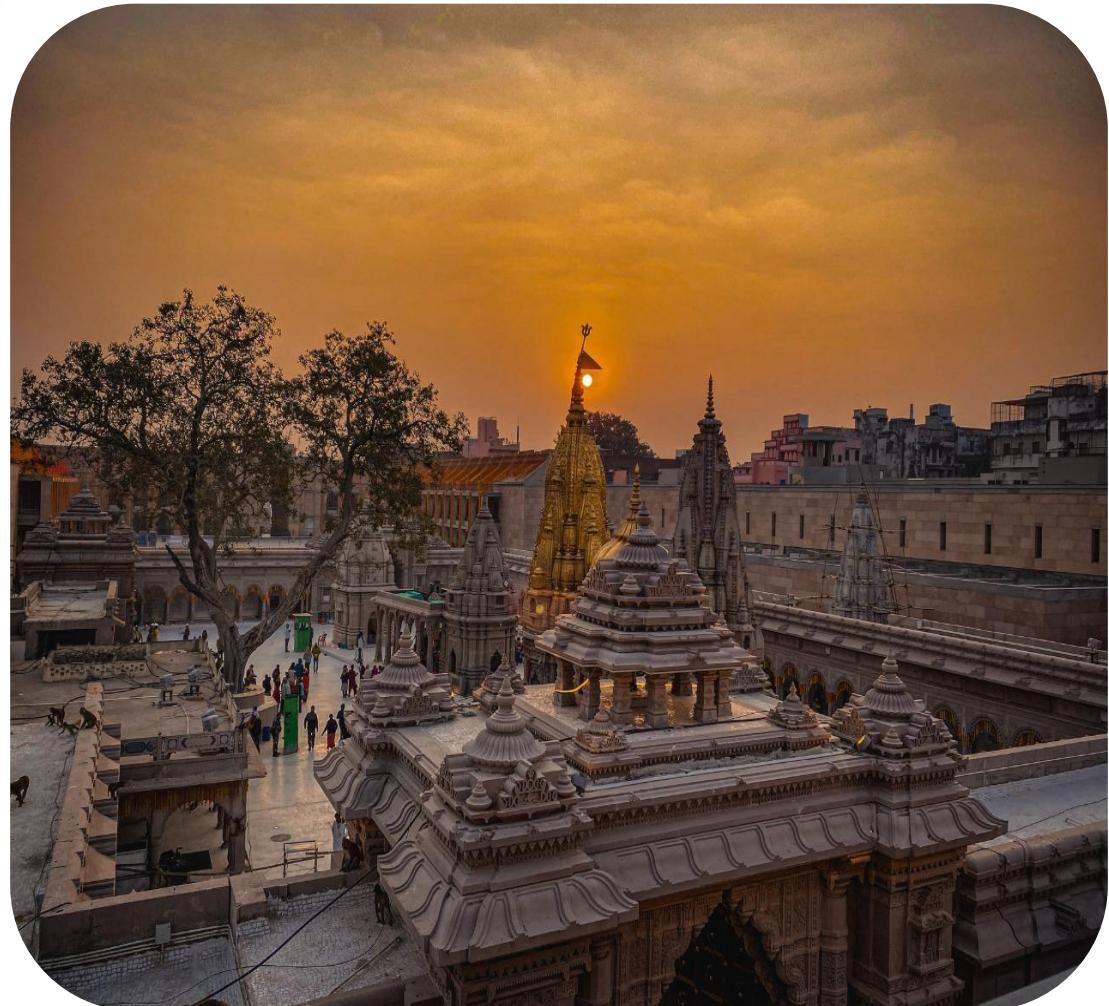


At the helm is an Experienced, Skilled and Passionate first-generation entrepreneur whose passion to build quality buildings aided the company to attain manifold growth along with support and dedication of experienced team and Process driven approach followed by the company.

## Landmark Projects – Surat Diamond Bourse



# Landmark Projects – Kashi Vishwanath Dham



## Landmark Projects – Veer Savarkar Sports Complex



# Landmark Projects – Medical College & Hospital project at 7 locations in UP



# Prominent Projects – Smart City



## Completed Projects:

- World Trade Center (117 Mtrs)

- BSE Brokers Forum (80 Mtrs)

- Brigade Hotel

- Prestige Fintech (74 Mtrs)

- Birgade International Financial Center (60 Mtrs)

- Hiranandani Signature (78.6 Mtrs)



## Ongoing Projects:

- SIBAN @ GIFT (Ongoing) – 122 Mtrs

- Nila Vida Residential (Ongoing) – 122 Mtrs

- Commercial Bldg - Ozone @ GIFT – 68 Mtrs

- Commercial Building – Orxy @ GIFT – 82 Mtrs

- Fintech Tower @ GIFT – 122 Mtrs

- GBRC Campus

PSP AT GIFT CITY –

30 LAKHS+ SQ.FT HIGH-RISE BUILDINGS COMPLETED / 40 LAKHS+ SQ.FT ONGOING

# Project Profile

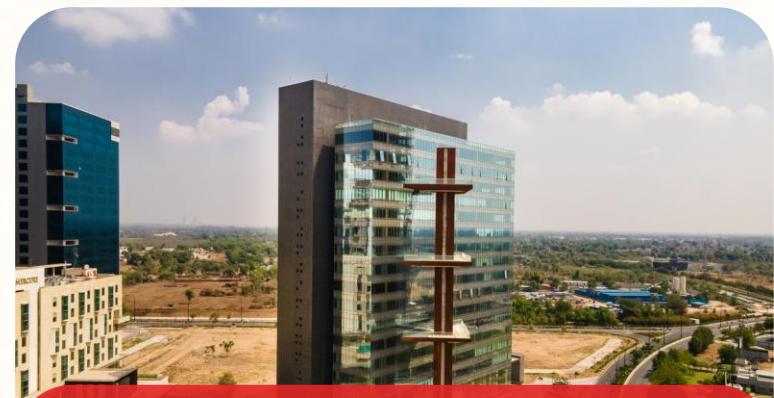
## Prominent Projects Completed



**Veer Savarkar Sports Complex, Ahmedabad**



**Palladium Mall, Ahmedabad**



**BSE Broker's Forum At GIFT**



**Noodle & Chocolate Factory Project In Gujarat**



**Indian Institute Of Management Ahmedabad**



**Indian Potash House**

# Prominent Projects



**Wagh Bakri Plant**



**Student Activity Centre for Ahmedabad University**



**Hospital Project In Udaipur Rajasthan**



**Interior Fit-out At Leela Hotel, Gandhinagar**



**Zydus Hospital, Baroda**

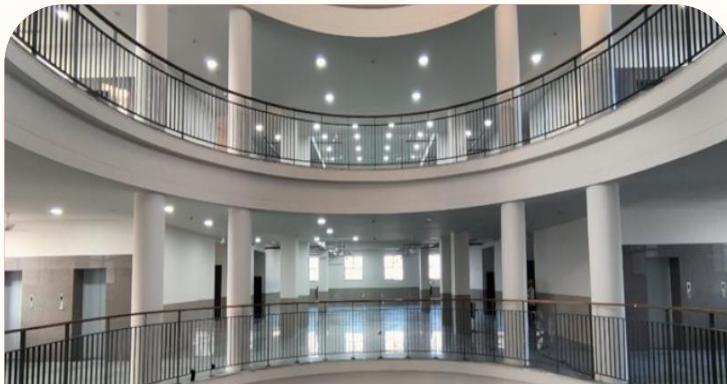


**Auda Library, Ahmedabad**

# Prominent Projects



**Zydus Hospital Sitapur (Epc Project)**



**Medical College & Hospital At Dahod  
(Epc Project)**

**Beautification Of Ahmedabad C.G.Road**

**R&D Centre at Vadodara**

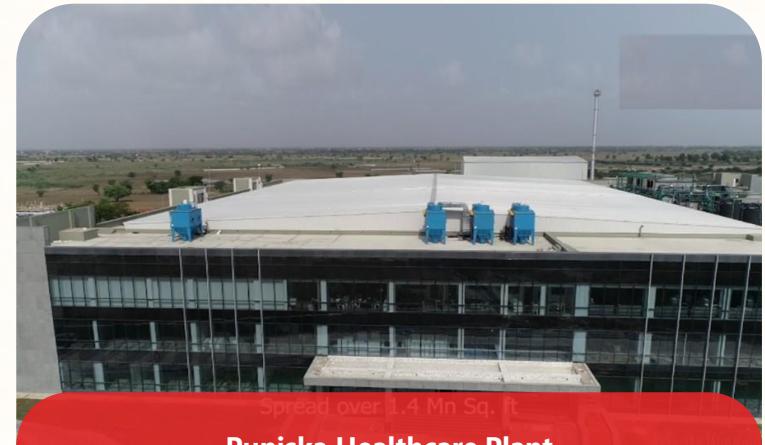
# Prominent Projects



Commercial Building At Gift City



Zydus Corporate House At Ahmedabad



Puniska Healthcare Plant



Bangalore Milk Union Dairy Plant At Kanakpura, Karnataka



Grand Mercury Hotel At Gift City For Brigade Group



Medical College And Hospital For Dharamsingh Desai University (Ddu)

# Prominent Projects



Government Office Building



River Front Development



Hospital Project



Brigade International  
Financial Centre At Gift City



Ahmedabad University



Government Project

# Key Strategies



# Key Strategies



Focus on Building construction  
(commercial, residential, industrial & institutional)



Strengthen our human capital



Leverage our position as a fast-growing construction company in India



Expand our geographical footprint, projects in UP, Rajasthan, Karnataka and Maharashtra



Enhance our project execution capabilities – In Sync with the latest Technology



Augment customer relationships and optimize our project mix



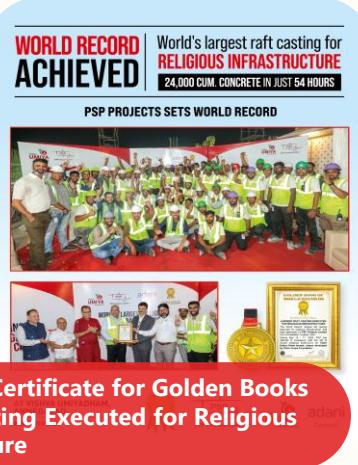
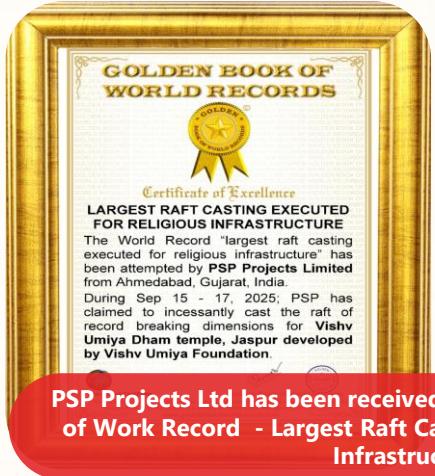
## Building is my passion

Mr. Prahaladbhai Patel  
Chairman and MD

# Awards and Recognition



# Awards and Recognition



PSP Projects Ltd has been awarded as Fastest Growing Construction Company (below 2000 Cr Category) during the 21st Construction World Annual Awards 2023

PSP Projects Ltd has been awarded as Fastest Growing Construction Company (below 2000 Cr Category) for 3rd consecutive year in a row during the Construction World Annual Awards 2022

PSP Projects is awarded with two Prestigious Awards During the Gujarat Contractor Association (GCA) Awards 2023

# Awards and Recognition



An award for the 'Best Commercial Project of Gujarat' by Realty Plus Excellence Award for our Surat Diamond Bourse Project



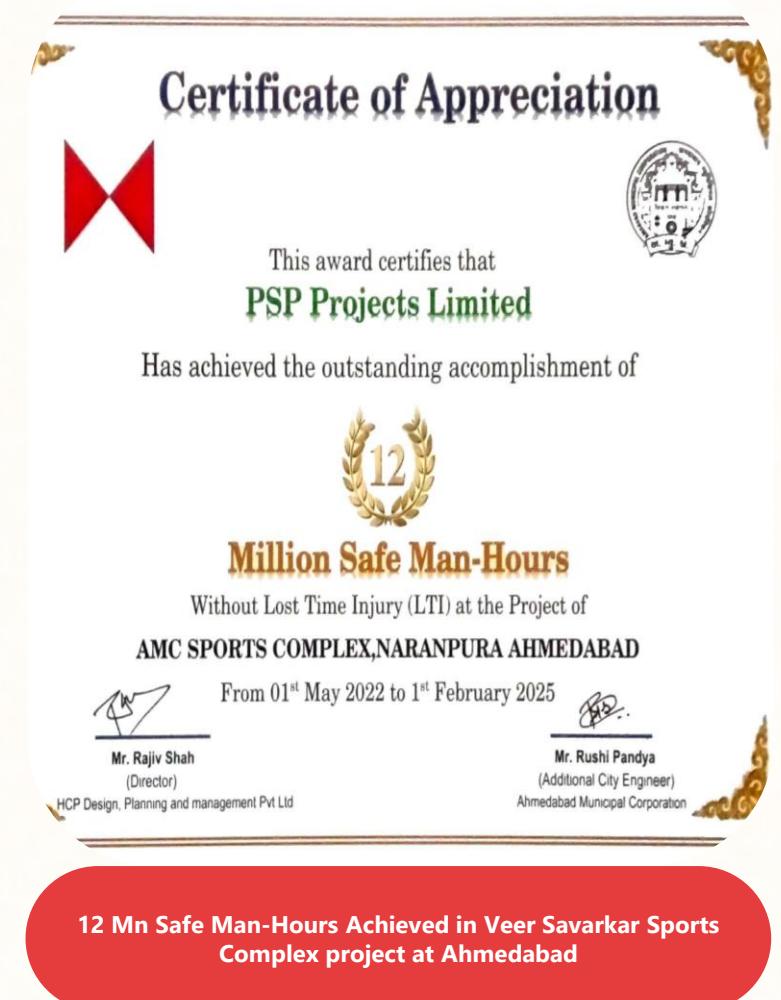
PSP Projects Ltd has been awarded as 2nd Fastest Growing Construction Company (below 2000 Cr Category) during the Construction World Annual Awards 2021



Times Inspiring Entrepreneur Award for the Fastest Growing Construction Company of the Year 2020



Patidar Udyog Ratna Award by Sardardham 2020



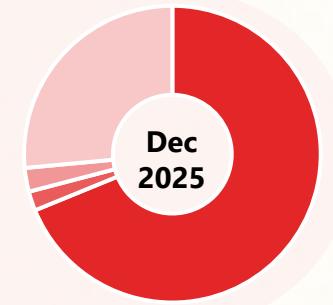
12 Mn Safe Man-Hours Achieved in Veer Savarkar Sports Complex project at Ahmedabad

# Shareholding and Governance



# Shareholding and Governance

PROMOTER	68.82%
DII	2.18%
FII	2.49%
Public	26.51%

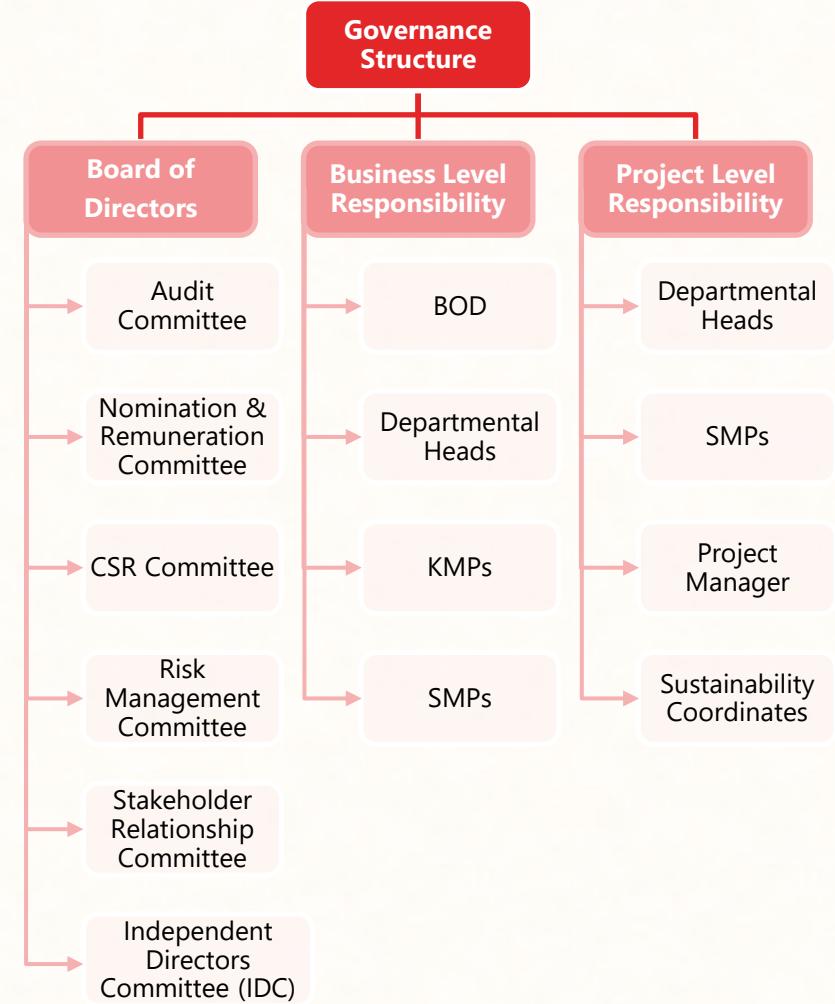


NSE Ticker	PSPPROJECT
BSE Ticker	540544
Share Price (₹)^	867.55
Market Cap (₹ Mn)^	34,391.24
% Free Float^	31.18%
Free float market cap (₹ Mn)^	10,723.19
Shares outstanding^	3,96,41,791
3M ADTV (Shares)	3,76,242
3M ADTV (₹ Mn)	340.87

Source: NSE, ^As on 31 Dec 2025

Corporate Sustainability	
<b>Key Functions</b>	
✓ Corporate Secretarial and legal Compliances	
✓ Human Resources Management	
✓ Planning	
✓ CSR Implementation	
✓ Supply Chain Management	
✓ Health & Safety of Workmen	
<b>Task Forces</b>	
✓ EHS	
✓ Procurement	
✓ Secretarial & Legal	
✓ Human Resource	

Key Policies	
✓ CSR Policy	
✓ Policy on materiality of related party transactions and dealing with related party transactions	
✓ Policy on Material Subsidiary	
✓ Nomination and Remuneration Policy	
✓ Whistle Blower Policy	
✓ Policy on Orderly Succession for Appointment to the Board & Senior Management	
✓ Dividend Distribution Policy	
✓ Policy On Sexual Harassment at Workplace	
✓ Policy for Procedure of Inquiry in case of Leak of UPSI	
✓ EHS Policy	
✓ Employee Wellbeing Policy	
✓ Human Rights Policy	
✓ Anti-bribery and Anti-Corruption Policy	



# Safe Harbor Statement



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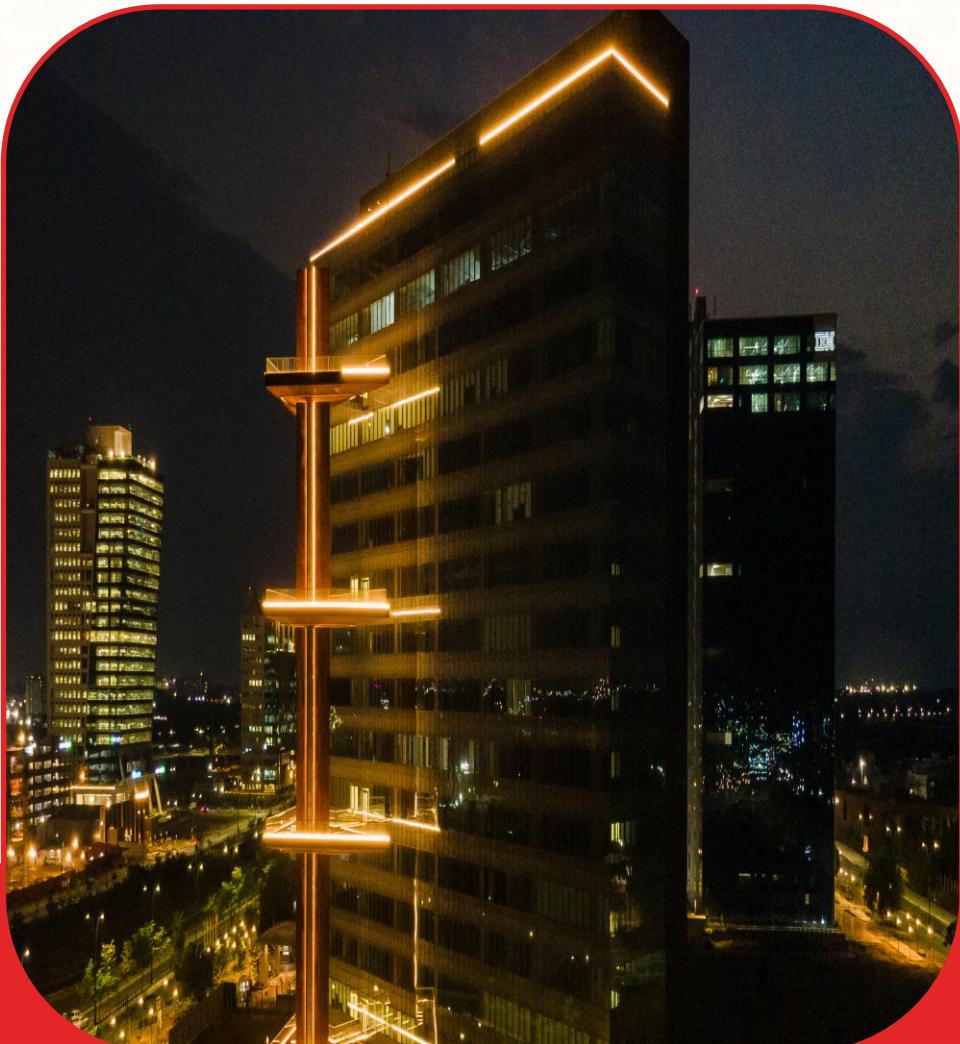
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# Thank You



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